

salesforce

Salesforce Health Check



RTS labs

Meet our Salesforce team

Our diversity allows us to build custom solutions to extend Salesforce to meet your specific needs.



75+ years
of combined experience

30+
Salesforce certifications

100+
Salesforce projects completed

3
Salesforce
Architects

7
Salesforce
Developers

2
Business
Analysts

3
Project
Managers

4
Product
Designers

Sound familiar to you?

You're not alone.

- 1 You want to maximize the ROI on your Salesforce investment.
- 2 Your business needs are unique, so you are unsure if Salesforce is suitable.
- 3 You've struggled with the adoption and usability of your Salesforce instance.
- 4 Your workflows and processes may not be efficient.
- 5 You're unsure if your integrations and customizations work as expected.
- 6 You're unsure about which third-party integrations are best for your business.
- 7 You don't trust your data integrity, and you wonder if your reporting is enough.

RTS Labs can do a quick Health Check to help you get the most from Salesforce.



What's a Health Check?

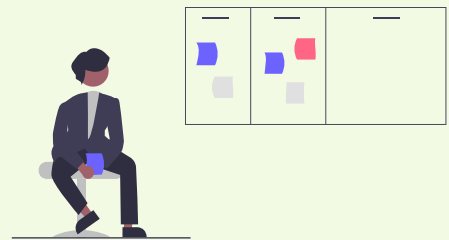
A comprehensive understanding of your Salesforce instance, focusing on the most impactful opportunities for optimization.

1

STRATEGIC ALIGNMENT

Align your Salesforce workflows with your business strategy with an educational workshop.

Collaborative meetings to identify business pain points, current usage patterns, and nuances.

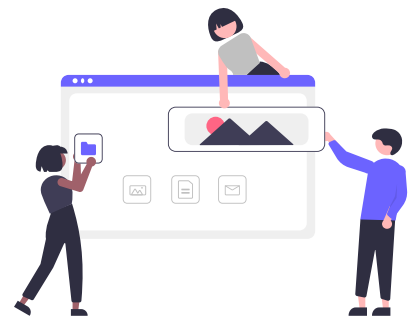


2

TECHNICAL AUDIT

Analyze the data architecture set up to support your users.

Analyze governance, configuration, integrations, data migrations, custom code, and reporting performance to identify opportunities for improvement.



3

COLLABORATION & FEEDBACK LOOP

We'll meet with your Salesforce lead every week to discuss findings and next steps.

We prioritize ongoing communication to ensure the solution is sustainable and scalable.



What you'll get?

Strategic advice to help maximize your Salesforce instance.

- A detailed assessment of your Salesforce instance with recommendations and examples designed to boost performance.
- Detailed insights and documentation, including process diagrams, to provide you with a Salesforce roadmap focused on growing your business and improving workflows.
- Honest estimates you can trust complete with a full explanation of why and how we came to those conclusions.

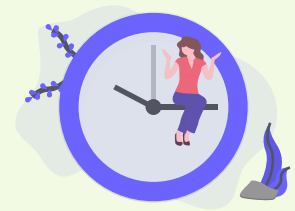


MOST IMPORTANTLY,

WE'LL KICKOFF YOUR SALESFORCE IMPROVEMENTS WITH:

40 hrs

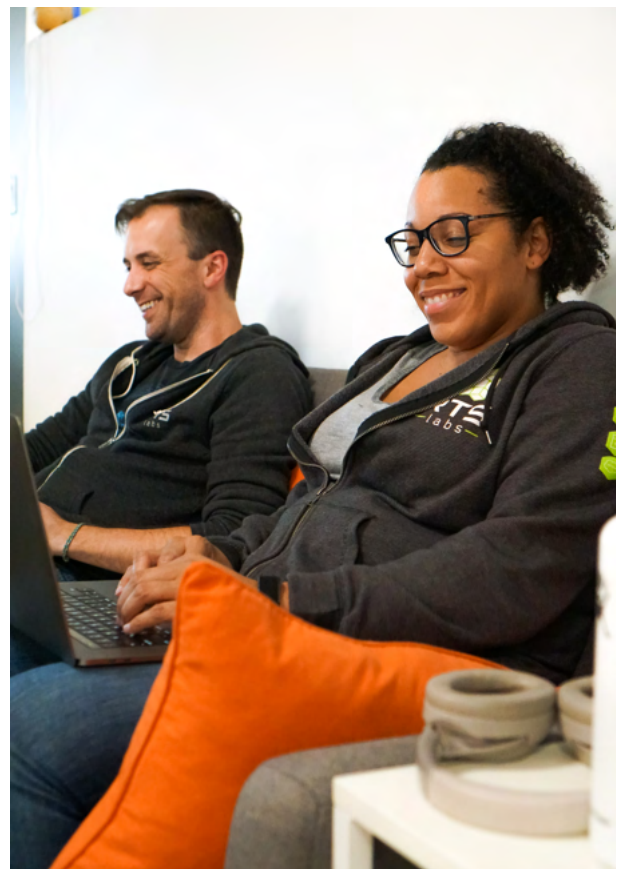
40 hours of nose-to-the-grindstone development time. We'll address the quick wins and start drumming up excitement for your business right away.



Invest in your future.

What it requires:

- A fixed fee of **\$18,000**
Which is an excellent value for the in-depth data on your business process, expert recommendations, revenue projections, and the included 40 hours of development time.
- Approximately **4-6 weeks**
Which may seem like a drop in the bucket, but this month and a half is enough to change the entire course of your business.
- Access to key stakeholders and user groups across your company and ensuring that everything is progressing smoothly.



Happy customers.

What our customers and
Salesforce partners are saying.



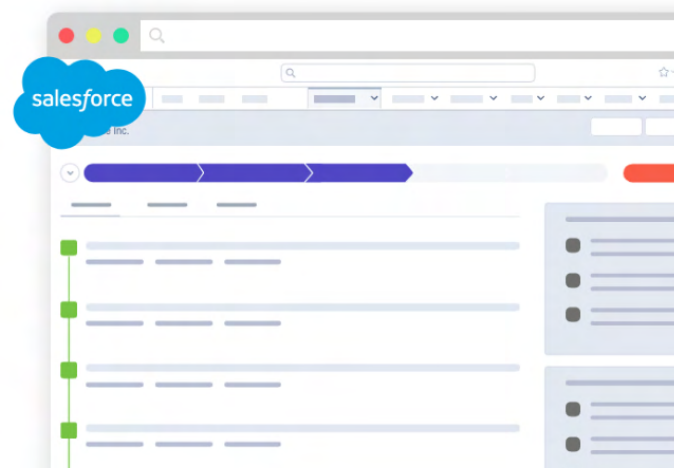
RTS built the most complex and sophisticated security model Salesforce has seen for FSC.

- **Glenn Barth**, SF Portfolio Success



RTS comes up with creative solutions so they are absolutely the people to go to for complicated use cases.

- **Emily Howard**, AE



MANUFACTURING, RETAIL

See how VibrAlign successfully transitioned from Saleslogix CRM to the Salesforce platform

VIBRALIGN

[Play video](#)



SAAS, SALESFORCE, FINANCIAL

Learn how Fulcrum's world class Salesforce-based SaaS platform is improving mission-critical facilities' operations



[Play video](#)